# Are foreign investors divesting from US assets? | Evidence of "sell America" from the insurance industry

CLEAR WATER

A CLEARWATER RESEARCH INSIGHT 05 AUGUST 2025

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# **Executive summary**

Tariff turmoil, widening deficits, and market volatility have put US assets under meaningful scrutiny in 2025. A decline in the dollar, coupled with rising long-term Treasury yields, have many analysts pointing to international divestment from US assets. But have foreign investors really soured on US markets?

This research report leverages a sample of 50 non-US insurers on Clearwater's platform (with a collective \$100B+ in assets) to arrive at the following conclusions:

- In 2025, non-US insurers on Clearwater's platform have reduced their exposure to US assets;
- Net purchases of US assets have been declining for months and are the lowest in at least 1.5 years; and,
- Divestment appears to have accelerated amid trade policy action and rhetoric.

While this research should not be extrapolated to wider market flows given its narrow scope, it is concrete evidence that at least some foreign investors have divested from the US in a short timespan.

- (1) The backstory | Headlines and markets
  - "Sell America" news cycles
  - Falling dollar and rising yields
  - 2 The data | What we looked at
    - Overview of non-US insurance sample
  - 3 The reality | Yes, we're seeing divestment
    - · Holdings and transactions data over time
    - · Portfolio allocations
    - · Where investment is flowing instead

## There's been a lot of chatter about foreign divestment...



Trade wars, debt woes, and "sell America." But is the narrative actually right?

The world's hot new trade is "sell America"

Foreigners Dump U.S. Treasuries. Here's Who Did the Most Selling.

US Assets Face Foreign 'Buyers' Strike,' Deutsche Bank Says

'Sell America' is back on after a massive debt warning

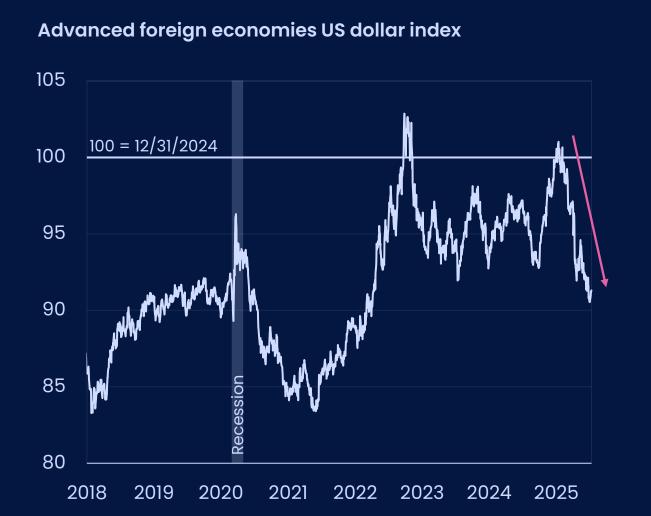
Foreign investors are selling more Treasurys. That's bad news for U.S. borrowers.

The 'Sell America' Trade Is Back After Moody's US Downgrade

## Evidence of "sell America"? What many are pointing to



A declining dollar and a surge in long-term Treasury yields are helping to drive the financial news cycle



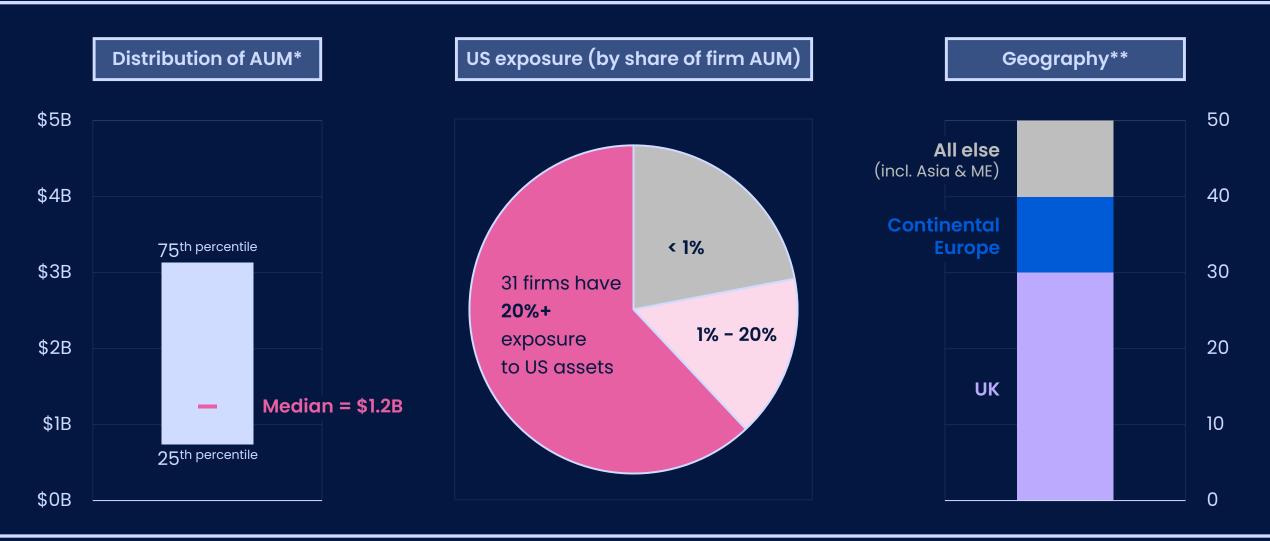
# 30-year US Treasury yield



#### What Clearwater looked at



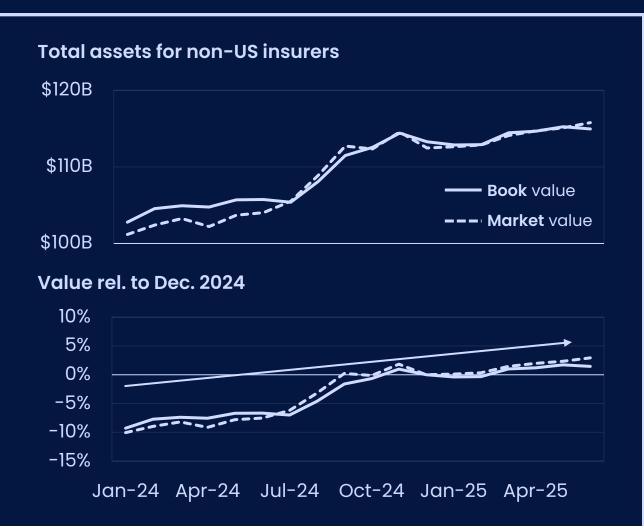
Holdings and transactions data from 50 non-US insurers from around the world



## Holdings show growth...but not for US-issued assets



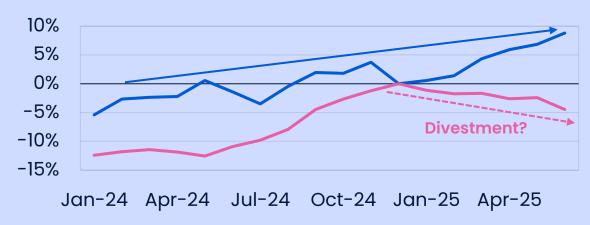
At the aggregate level, there is evidence of a YTD decline in US exposure







#### Book value rel. to Dec. 2024



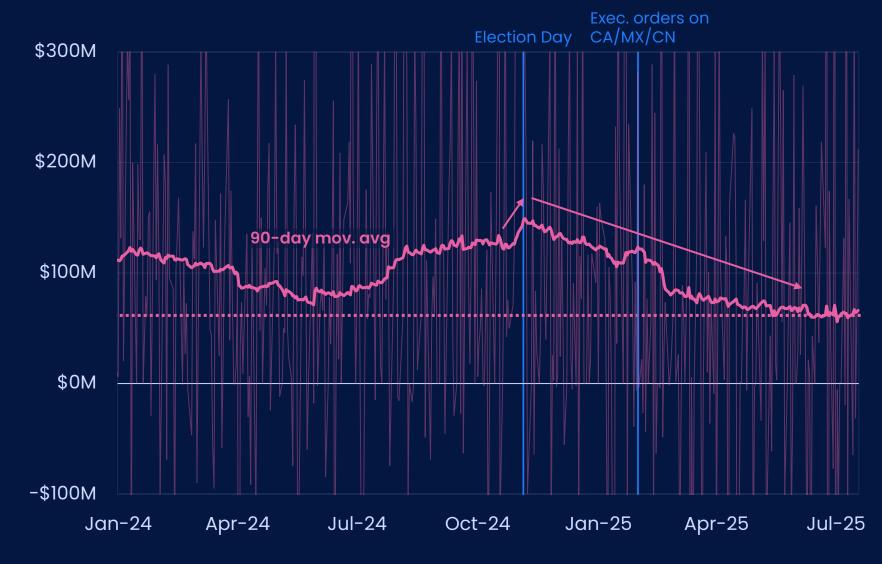


Transactions
data shows a
decline in net
purchases of
US-issued assets
by foreign
insurers

Purchases surged upon Trump's victory in November, but have since fallen off, accelerating in the wake of tariff action

Net purchases are near the lowest in at least 18 months





Note: Data through 7/18/2025. Y-axis truncated for scale. Source: Clearwater Analytics, White House



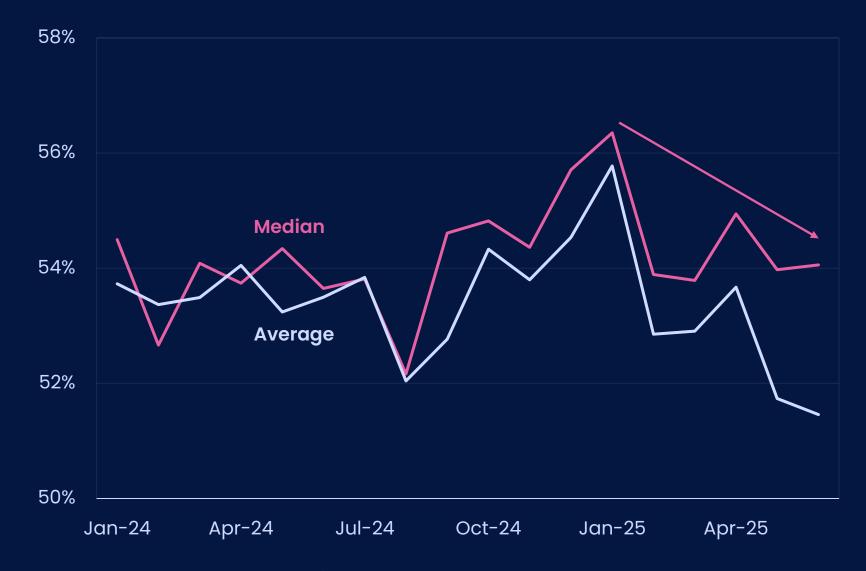
Foreign insurers still have major US exposure

Even so, it looks to have peaked in January 2025 on balance

Since, American assets as a share of total AUM have declined

(FX, i.e., plunging USD plays a role, but secondary to decline in US holdings, unaffected by value of USD)

#### US assets, share of total portfolio for non-US insurers



Note: Data (market value shares) through 6/2025. For firms with 1%+ in US assets. Source: Clearwater Analytics

#### Not all US asset classes have seen divestment



Treasuries (28% of US assets) and corporate bonds (41%) have declined, but structured products (21%) beat on



#### Book value of US structured products holdings, indexed



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If US divestment is occurring in our sample, where are foreign investors turning to instead?

A few places, but Clearwater data shows a notable rise in European assets





Note: Data through 6/2025. Source: Clearwater Analytics

### Disclaimer

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